



# Miscanthus New Zealand Limited

**3 December 2020**

## **Job vacancy: Operations Manager/Business Development Manager**

**Close date: Friday, 18 December 2020**

Miscanthus New Zealand Limited (MNZ) is seeking someone to help maintain the momentum that has been created for this rapidly expanding business. The position that we wish to fill is the Operations Manager/Business Development Manager for MNZ. The position will require the successful candidate to.

Arrange and oversee:

- Land preparation at customers' planting sites;
- Production of good quality rhizomes from our rhizome nurseries;
- Supply of Miscanthus plantlets or rhizomes to customers' planting sites;
- Planting - by machine or manually;
- Weed control;
- Ongoing management where required;
- Harvesting, and delivery of the harvested product to purchasers;
- Liaison with MNZ's nursery managers.

Take responsibility for business promotion such as encouraging people to grow Miscanthus, securing new customers, liaising with existing customers, and promoting supply to new and expanding markets.

The person who fills this job will also need to:

- Be free to travel within New Zealand as needed;
- Be able to maintain good customer relations;
- Have a positive outlook on the MNZ business;

- Be a good communicator and come across as very efficient and professional with an excellent telephone manner;
- Take responsibility for always responding to telephone calls promptly;
- Be able to operate independently and to use their initiative where this is needed;
- Be able to work on contract and invoice MNZ monthly (plus GST) for an agreed amount;
- Have a driver's licence, their own cell phone and a credit card to pay for reimbursable work expenses.

Any individual - or even a company for that matter - who is interested in taking up this role should make contact in writing with Peter Brown, Managing Director of MNZ at [peter@miscanthus.co.nz](mailto:peter@miscanthus.co.nz)

Any verbal enquiries can be made to Peter Brown on 027 498 4241.